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Programming at home

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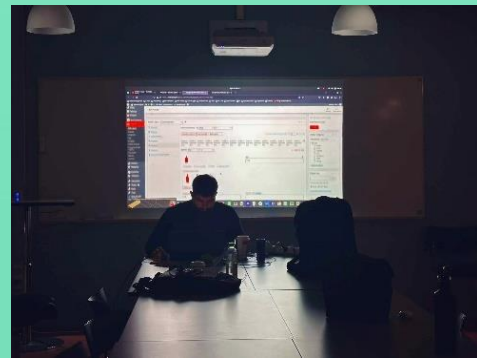


Image source: Adam's personal archive.



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"SkillsXcellerate: Empowering youth on their path to independence through entrepreneurship"
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SkillsXcellerate



HOW AND WHEN ADAM STARTED HIS BUSINESS

Adam studied Peace and Conflict Studies at Malmö University. Both he and his brother were passionate gamers in their youth. This shared hobby sparked their curiosity for web development. Recognizing the immense potential in the tech industry, Adam decided to shift his focus and began studying programming. Without prior knowledge, he dove into developing apps and mobile games for iPhones.

Determined to expand his business, Adam started building and designing websites. Despite being a newcomer, Adam's venture has thrived, thanks to the power of word-of-mouth promotion. His company began as a sole proprietorship and has yet to transition into a corporation. Currently, they are inundated with clients and struggle to keep up with the high demand.

Adam's journey from peace studies to tech entrepreneurship is a testament to his adaptability and drive. His success in a competitive field underscores his talent and business acumen. With a growing portfolio and a steady stream of clients, the future looks bright for Adam's burgeoning enterprise.

HOW ADAM DEVELOPED HIS BUSINESS

Adam started his company from the comfort of his own home, capitalizing on the ability to work remotely while still pursuing his studies. The majority of his clients have come through powerful word-of-mouth referrals, as mentioned earlier. Adam explains that the immense demand for IT solutions makes it incredibly easy to break into the industry. The main requirement, he points out, is a genuine interest in spending time in front of a computer.

Adam's venture is a perfect example of how modern technology allows for flexible and accessible career paths. By launching his business from home, he has shown that with passion and commitment, anyone can succeed in the tech industry. The rapid growth of his client base through personal recommendations underscores the exceptional quality of his work and the strong relationships he has built. As the IT sector continues to expand, Adam's story is a testament to how enthusiasm and hard work can lead to remarkable success. A lot of the success came from the ability to network through his studies.

WHAT ARE ADAM'S PLANS FOR FUTURE

Adam's vision for the future is ambitious and expansive. He plans to grow his business on all fronts. Recognizing the need for a team to manage the influx of orders, Adam aims to hire employees to help meet the high demand. He also envisions renting an office space, which he believes will solidify the company's professional status.

Adam is brimming with ideas and strategies for further growth. However, he acknowledges that he's not quite ready to take these steps while he is still studying. His drive and foresight indicate that, once he completes his education, he will be more than prepared to propel his business to new heights. Adam's plans to expand his workforce and establish a dedicated office space highlight his commitment to building a robust and reputable company in the tech industry.



Image source: Canva stock.

WHAT ARE ADAM'S SUGGESTIONS FOR YOUNG PEOPLE WILLING TO START THEIR BUSINESS

Adam shares that starting a company requires a significant amount of time and dedication. He emphasizes that time management is crucial, as much of his time is devoted to building the business. His top advice is to find something you are passionate about, as it doesn't feel like work when you love what you do. He believes in diving in headfirst and not being afraid of failure.

We wish good luck to **ADAM!**

If you are interested in learning more about Adam's business or to get consultation, you can contact him by

Email: Adam-cheaib@hotmail.com



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